



LIGHT AT HOME

ACCESS TO SUSTAINABLE ENERGY IN RURAL COMMUNITIES

Acciona Microenergía Peru is a social business that has implemented an innovative pay-for-service solar energy model. This model will allow them to reach economic sustainability, while offering quality energy to low income families through Domestic Photovoltaic Systems (DPSs)



INVOLVED ACTORS ACCIONA MICROENERGÍA PERÚ (AMP) | ACCIONA MICROENERGÍA FOUNDATION | LOCAL AND NATIONAL PUBLIC ADMINISTRATION | MICRO-BUSINESSES | PHOTOVOLTAIC ELECTRIFICATION COMMITTEES (CEF) | RURAL COMMUNITIES

DEPARTMENT OF CAJAMARCA, PERU

1,507,486 PEOPLE

52.5% POVERTY RATE

21.3% EXTREME POVERTY RATE

30% of rural households still WITHOUT ELECTRICITY

36% in the number of rural households with access to energy (2001 - 2011)



COMMUNITY ENGAGEMENT

The community development process of AMP's program begins by identifying rural communities currently excluded from the electrical grid in order to prepare their participation in the program

Participation from the community is promoted through CEFs, responsible for coordinating all the different actors and the final users

85 CEFs HAVE BEEN CREATED SO FAR

13 AGREEMENTS SIGNED WITH MUNICIPALITIES



QUALITY SERVICE

The DPSs installed include 80 Wp solar panels and provide 3 low consumption lights and energy outlets for at least 4 hours a day

Users are trained on proper use of the DPSs, CEFs are taught basic system supervision and payment management and local technicians are trained in system installation and maintenance

5.91 DAYS AVERAGE WAIT FOR PROBLEM FIXING IN 2012

30 TECHNICIANS PROVIDING TECHNICAL ASSISTANCE TO 75 COMMUNITIES

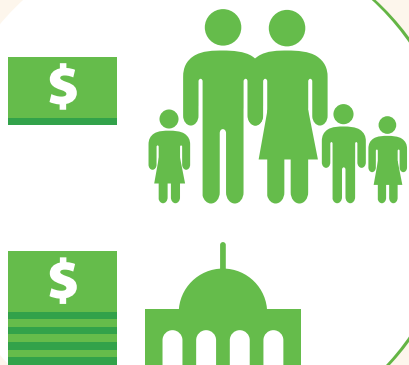


BUSINESS MODEL

Families pay a monthly fee for available energy, maintenance and equipment replacement for 20 years

For each DPS installed, the government's Electrical Social Compensation Fund provides a price subsidy to AMP, who will offer consumers a final price adjusted to their level of income

3,000 DPSs IN USE → 12,600 DIRECT BENEFICIARIES



SUSTAINABILITY



The Ministry of Energy and Mines has certified the DPS as an alternative for energy service in rural areas



The default rate in 2012 was 0.19%, decreasing from 3.03% in 2011



The price structure is based on a cross-subsidy that allows families with consumption levels below 100kWh/month to earn a discount financed by those families who have a higher consumption

In 2014 AMP will reach operational sustainability by providing service to more than 3,000 families



EXTENSION OF THE MODEL

The government has launched a program that will install half a million domestic photovoltaic systems throughout the country

AMP has played a key role in developing Peruvian legislation and regulation for isolated electrical systems

Acciona Microenergía Foundation has an energy program that will install 10,000 DPSs in the region of Oaxaca, Mexico

39%

REDUCTION IN AVERAGE ELECTRICITY EXPENSES PER FAMILY



+PRODUCTIVE HOURS +TIME FOR STUDYING



INCREASE IN ACCESS TO MOBILE COMMUNICATION



INNOVATION IN ACCESS TO BASIC SERVICES: FIVE CASE STUDIES
DECEMBER 2013

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